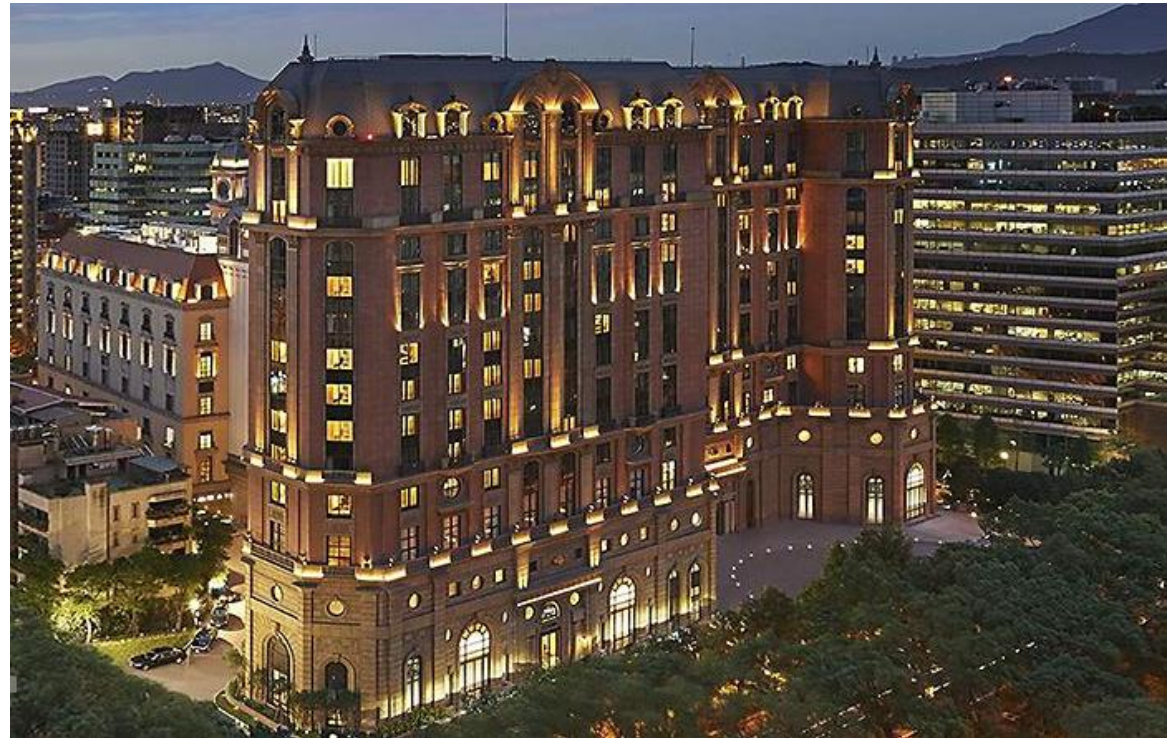


## A Total Solution Provider

### THE HIGH END HOSPITALITY TECHNOLOGIES SPECIALIST

- Automation
- Digital Audio & Video
- Media Networking
- Mood Lighting



**SmartLiving**  
TECHNOLOGIES LTD.

COMPANY PROFILE 2014



Digital Amplifier



2.1 System



Soundbar



Auxiliary Panel



Smart Controller



Remote Wall Plate  
(IPx4)



[www.smartlivingasia.com](http://www.smartlivingasia.com) / [www.smartlivingtech.de](http://www.smartlivingtech.de)

# ABOUT US

SmartLiving Technologies Limited is established in 2005 for a vision to provide total solutions in automation, digital audio and video, media networking and mood lighting.

- For years, SmartLiving is keen to provide service on our expertise in team-based of project management and system commissioning; design and perform as a role of consultant in Audio and Visual in product sourcing and contractual maintenance for our valuable clients.
- We are thankful to the supports of our important clients, who are always having ambitions in higher level of AV performances. It is delighted that both end-users and hospitality services groups appreciate our confidence in providing Total Solutions and enjoy using our researching. Our clients include hotels owners, hotel management companies, corporation's offices, property developers, luxurious property owners, educational institutions and Government sectors.
- It is an encouragement to work with our closer partners who are also dedicated in development of unique products technique and innovation which strength our product portfolio. We are also in Groups of Hotel Technology Next Generation (platinum member), ZigBee Alliances and Enocean for receiving the newest technology information in the industry and contributing our own knowledge with experiences at the same time.
- SmartLiving commits today that we are contributing ourselves in this highest product development and solutions and providing world-class services in the future.



Projects completed in 2010 . Mandarin Oriental, Macau

# PRODUCT

## Smart Harmony Professional Digital Amplifier Series

- Reference site: Mandarin Oriental, Hong Kong, Mandarin Oriental, Jakarta, Mandarin Oriental, Macau, The Upper House (Hong Kong), Mandarin Oriental, New York
- **1<sup>st</sup>** Smart Harmony applied to Hotel industry.
- **“0”** defect since first use until present in MOHK

Smart Harmony 2-channel and 4 -channel 18W and 50W Digital Amplifier is a small component, efficient, simple and powerful amplifier. It can be applied for multi-purpose. It is also come with one pair loop through output to allow a short hand application, especially suitable for all kind of analogue and digital playback. This amplifier can provide to both consumer and professional application. The benefits of lower power consumption and compact size are especially welcomed by hotel and professional users.



## Smart Harmony 2.1 System – Smart Harmony Subwoofer (iSub) & Smart Harmony Mini Speaker (iCube)

- Reference site: (2.1 system) The Upper House (Hong Kong)  
(iSub) The Upper House (Hong Kong), Mandarin Oriental, Singapore  
(iCube) The Upper House (Hong Kong), Nikko Hotel Hong Kong
- iSub: It is a stand-alone powered subwoofer. By connecting the iSub with two compact loudspeakers, it will provide a full strength Hi-Fi quality performance. iSub is the powerful active subwoofer with attractive styling outlook with black or white colour.
- iCube: It is compact size full range speaker. It is comprised of attractive styling outlook with black or white colour. Additional to its smaller size for easily matching most environments, iCube can deliver the quality and power needed.





## Smart Harmony Professional HD Media Control Switch (SH1000Pro2)



# PRODUCT

- Reference site: Mandarin Oriental, Bangkok, Mandarin Oriental, Macau
- **1<sup>st</sup> active panel designed and installed for Hotel industry**

It is designed to be a convenient control with IR/232 automation for all of your guests' electrical devices, connecting them directly to their Hotel Room TV. It will upscale digital/analogue video signals from Composite, PC and HDMI input sources, to a single digital HDMI output in a wide range of HDTV and PC resolutions, up to 1080p and WUXGA (1920 x 1200). One HDMI cable output will simplify the cable installation and increase cost effectiveness by eliminating multiple output cables. Users can easily select a variety of outputs with LED indicators using the Selector buttons on the front of the panel (HDMI output cable with 20 meters long distance).

Optional: Auto-switch



## Smart Harmony IR/ RS232 Controller (SH-IRD15, SH-CMC1)

- Reference site: The Upper House (Hong Kong) (SH-IRD15)
- Reference site: Mandarin Oriental, Singapore (SH-CMC1)



SH-IRD15

It is a perfect device for controlling source equipments on home and hotel application. It is compact in size and competitive on cost help mini converter help to install on any automation project. It can support on IR pass-via design or integration with other STB or control systems.



SH-CMC1

# PRODUCT

## Smart Harmony Audio Soundbar (SH-iSBar PRO I/II)

- New Smart Harmony Development
- Build in woofer for bass reproduction
- 1 or 4 audio source input(s)
- Wireless and wired remote controllable

Smart Harmony Soundbar a similar high grossly frame approach and the same width of the TV set sound bar for the guestroom. The Sound bar equipped a set of high quality drivers together with a Sub bass driver so that guest can enjoy a theater environment. The total 100 watts/RMS powerful system will provide high definition sound and punching bass as well sub bass frequency. It is good for both music and movie enjoyment.



# PRODUCT

## Smart Harmony Custom Mini Speaker (iCube Diamond)

- Reference site: Mandarin Oriental, Singapore
- Compact in size (Dimension: 90W x 90H x 90Dmm (with grill))

Smart Harmony iCube Diamond is compact size full range speaker. It is comprised of attractive styling outlook with black and white color. Additional to its smaller size for easily matching most environments, iCube Diamond can deliver the quality and power needed.



## Smart Harmony Media Control Switch (SH-500PRO1, SH-2000PRO1)

Smart Harmony SH-500ProI and SH-2000PRO1 are our new development after SH-1000ProII version. It is affordable product but still musician to feel quality for all A/V equipment. We come with HDMI over CAT (SH-500PROI only) and HDMI output version for clients choosing. SH-500ProI and SH-2000PROI are designed by simple and direct circuit which includes all useful function such as iPod, USB, LAN port, composite, HDMI and VGA. Power socket, LAN and USB charge is also available for customer request. Optional on auto selection on AV inputs.



SH-500PRO1 (Custom Panel)



SH-500PRO1



SH-2000PRO1

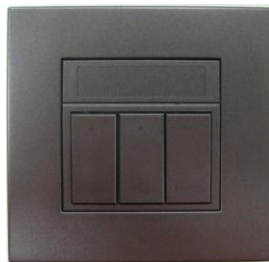


# PRODUCT

## Smart Harmony Professional Audio Gain Controller

- Reference site: The Upper House (Hong Kong)

Audio gain controller is a remote control unit on line gain level. It provides two gained output with RS232 and IR control. It is especially suitable on controlling volume level of power amplifier.



## Smart Harmony Keypad (KP4K, RWPS-4, IPKP-3)

- Reference site: Mandarin Oriental, Hong Kong, The Mira Hong Kong, The Upper House (Hong Kong), Mandarin Oriental, Macau, Mandarin Oriental, Paris

It is designed for hotel, hall, home theater application and etc for easier control the volume control and audio source from our amplifier without re-connecting any cables behind the audio devices. Different artistic and cosmetic keypads can be integrated with interior design.

# PRODUCT

## **Smart Harmony Ceiling Speaker (SHCI-AL600)**

Reference site: Mandarin Oriental, Jakarta, Mandarin Oriental, Hong Kong, Mandarin Oriental, Macau and The Upper House (Hong Kong)

It is high-end audiophile type professional ceiling speaker which is special design for high quality requirement user choosing. Higher-grade components are the main success for Pro-Ceiling speaker series. Selected 25mm metal dome tweeter with Poly-mica powerful mid/bass driver made Pro-Ceiling line sweet in high to mid-range with strong and rich bass reproduction. Pro-ceiling line is good for in-room music, foreground, public address for all kinds of hostility industry and commercial application (humidity resistance for bathroom, kitchen).





# JOB REFERENCE

## (HOTEL)



|      |                             |   |
|------|-----------------------------|---|
| 2014 | Mandarin Oriental Taipei    | Supply and install Smart Harmony AUX Panel and Soundbar                 |
| 2014 | Mandarin Oriental Bodrum    | Supply Smart Harmony AUX Panel SH200                                    |
| 2014 | Mandarin Oriental Barcelona | Supply Smart Harmony AUX Panel SH200                                    |
| 2014 | Bonds Hotel                 | Supply and install AUX Panel SH500 and Bluetooth Audio                  |
| 2013 | Grand Hyatt Hong Kong       | Supply Digital Amplifier, Ceiling Speakers and Volume Control interface |
| 2013 | Four Seasons Milan          | Supply Smart Harmony AUX Panel SH500                                    |
| 2013 | Mira Moon                   | Supply and install Bluetooth audio and second zone audio equipment      |
| 2013 | Four Seasons Hong Kong      | Supply and install Smart Harmony AUX Panel SH600                        |
| 2013 | Wynn Macau                  | Supply Digital Amplifier and Keypad                                     |
| 2013 | Mandarin Oriental Shanghai  | Supply Smart Harmony AUX Panel SH500                                    |
| 2012 | Mandarin Oriental Gong Zhou | Supply Smart Harmony AUX Panel SH500                                    |
| 2012 | Mandarin Oriental London    | Supply Active AUX Panel   |

# JOB REFERENCE

## (HOTEL)



|           |                                    |  |
|-----------|------------------------------------|--|
| 2011      | Mandarin Oriental New York         | Supply Smart Harmony Digital Amplifier (50W)   |
| 2011      | Mandarin Oriental Hotel Singapore  | Supply and install Smart Harmony iCube Diamond, iSub, RS232/ IR converter, cables and Denon iPod Docking |
| 2011      | Mandarin Oriental Hotel Paris      | Supply iP4 waterproof wall plate, digital amplifier  |
| 2009-2010 | Mandarin Oriental Hotel Macau      | Supply and install AV equipments   |
| 2009      | Miramar Hotel                      | Supply Smart Harmony active ceiling speakers and custom made 4-key wall plate control                    |
| 2008-2009 | The Upper House (Swire Properties) | Supply and install AV equipments   |
| 2008-2009 | Mandarin Oriental, Bangkok         | Supply Smart Harmony custom made AV switches and aux. panels   |
| 2008      | Mandarin Oriental, Jakarta         | Supply Smart Harmony digital amplifiers and ceiling speakers   |
| 2008      | The Excelsior, Hong Kong           | Supply DVD Player  |
| 2007      | Grand Hyatt Hong Kong              | Supply and install AV equipments and Controllers   |
| 2006      | Mandarin Oriental, Hong Kong       | Supply and install AV equipments   |

# Smartliving Group:

Smartliving Technologies Limited Hong Kong

Smartliving Technologies Limited Macau

Smartliving Technologies (Germany) GmbH Berlin

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| Berlin Office                                  |  |

|                             |               |
|-----------------------------|---------------|
| Other Locations/<br>Offices | Macau, Taiwan |
|-----------------------------|---------------|





## Great expectations

Today's demanding customer expects innovative technology, especially in luxury hotels. Jerry Sun of **SmartLiving Technologies** talks about bringing its high-end products to Europe.

**H**otels know customers are demanding more for their money and expect to find the latest technology wherever they stay. While hoteliers recognise that by implementing the latest trends in technology they are staying ahead in a competitive market, finding providers to meet their specific requirements can still be a challenge. "It's a difficult service to find in the industry," says Jerry Sun, CEO of SmartLiving Technologies. "Not many technology companies will develop something specifically for the hotel space, so we have been filling that gap. SmartLiving Technologies build several products according to the hotel environment."

### High standards

Sun says it is vital that luxury hotels in particular work to exceed guests' expectations. If not, the hotel could suffer, not only in its service to guests, but in information management as well. "We find that many hotels use equipment that is not up to the high standard we provide – sometimes the hotel has been misled," Sun adds. "When a company proposes a product it's tricky to determine whether it's good or not. SmartLiving Technologies always provides a better system than the one the hotel currently has in place, for guests and staff."

Established in 2005, SmartLiving Technologies offers solutions in automation, digital audio and video, media networking and mood lighting. The company is well established in Hong Kong, and is becoming more active in Macau and mainland China. In 2010, it completed a project for the Mandarin Oriental in Macau that included a high-end IRES, public area media and A/V installation.

"Now, SmartLiving Technologies is doing overseas projects, and we're going along with Mandarin Oriental Hotel Group to do this," Sun continues. "This has been excellent for us. Mandarin Oriental has allowed us to go further, together with their team, and they have introduced our services to their Europe hotels so we have some exposure. We have had very good feedback from many Mandarin Oriental hotels in Europe and we're going further into the European market."

### A local base

"With Mandarin Oriental Hotels, we've started to work in Geneva, Milan and London," Sun adds. "We're now building another system for the Mandarin Oriental, Paris. We understood that to provide such a high level of service for our customer, we needed to have a team in Europe. We decided to open another SmartLiving Technologies in Berlin and we have just finished our registration. This new company will provide a better, more comprehensive solution for our European clients."

SmartLiving Technologies continues to develop its product range, and is a platinum member of Hotel Technology Next.



SmartLiving Technologies collaborated with the Mandarin Oriental in Macau.

Generation, a not-for-profit trade association serving hotel companies and technology providers. It offers new industry information and SmartLiving Technologies also contributes its knowledge and experience as well.

### Innovative technology

In 2005, the company designed the first hotel-used digital amplifier, SmartHarmony Professional – DM1818. This product combines energy saving, power safety and high-end sound quality. SmartLiving Technologies recently introduced the first Digital Living Network Alliance (DLNA) digital amplifier. The new wireless version, which is being implemented in high-end hotels, has a built-in antenna providing a direct, simple connection and comes with one additional audio input enabling the integration with the AV system. "The sound quality is extremely good, which is important for us," Sun says. "Hotel guests can experience hi-fi quality audio, not at all similar to the sound usually experienced from an electronic radio. The digital amplifier is built in an aluminium case, and as it is fully shielded interference is drastically reduced."

### Meeting requirements

SmartLiving Technologies has been set up to offer clients the finest products, which are also flexible and cost-efficient. "Our products are custom made," Sun concludes. "We modify the features to meet our client's requirements so if they don't need something then we won't include it. We are very dedicated and focussed. We want our products to be the best." ■

**Further information**  
SmartLiving Technologies  
[www.smartlivingasia.com](http://www.smartlivingasia.com)

